# Global Markets Research Research Alert

# Potential impact from US tariffs – a revisit

US & China will likely be harder hit; third countries can benefit from trade diversion Impact on growth likely quicker than inflation; leaving room for policy easing still Implications on FX – broad-based USD strength; increased volatility

# Background

On 1-Feb-2025, Trump signed an order imposing 25% tariffs on imports from Mexico and Canada, as well as an additional 10% duty on China. Energy resources from Canada will be hit with a lower 10% tariffs. In response, Canadian Prime Minister Justin Trudeau had announced retaliatory tariffs of 25% on US goods effective 4th Feb, while Mexico and China have vowed to retaliate.

#### Impact

While the tariffs on Canada and Mexico have been delayed for a month at the point of writing, financial markets were clearly rattled by Trump's announcement and the subsequent retaliatory moves. With this, we thought it is only apt that we revisit our article "No clear winners from trade tensions" dated 31 July 2024 briefly with some added inputs.

#### World trade – downside risks

A free trade policy is positive for economic growth, more than a protectionist policy. We have highlighted that world trade volume slowed from +4.0% y/y in 2018 to 1.3% y/y in 2019 after the Trump administration took over in 2017 and raised tariffs on several products, and this will likely repeat again this time round, but potentially seeing a bigger impact given the more extensive and pervasive nature of the policies. That said, most economies appear better prepared this time compared to Trump 1.0.

# China and US will be harder hit than Canada; Japan, Korea and Malaysia could benefit

 Integration into global supply chains has increased the elasticity of demand to tariff changes, but to varying degrees dependent on: 1) how big the manufacturing sector; & 2) how integrated the economy is into global supply chain. If history is any reflection, Figure 1 suggests that higher tariffs can be harmful to those imposing them, and China and US will be harder hit than Canada in this latest trade war.

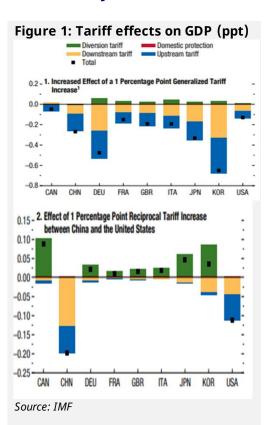


Figure 2: Malaysia benefitted from the previous trade war and is wellpositioned for the same this time





- That said, third countries can benefit from trade diversion if the tariff hikes are discriminatory to selected countries. This is apparent when the 1ppt increase in tariffs were limited to trade between China and US.
- Figure 1 showed that GDP growth for both US and China in such scenario, while third countries, like Korea and Japan saw their economies benefitting from the trade diversion, negating the negative spillovers from the disruption in supply chain and slower trade growth.
- For Malaysia, as share of US trade with China decreased, share of Malaysia's trade with the US and China increased since US-China trade war started in 2018 (Refer to Figure 2).

# Upside risks to inflation

- With energy and food on the tariff list, and Figure 3 illustrating how tariffs on intermediate good could amplify the impacts on production costs and prices, inflation for both Canada and the US are subjected to upside risks, potentially disrupting their policy easing cycles. A Bank of Canada (BoC) calculation suggests that it will send inflation up for Canada by 0.1ppt in year 1 and 0.5ppts for year 2 (Refer to Figure 4).
- Meanwhile for the US, the White House, under the Biden Administration, had pencilled in a 0.75ppts increase in inflation following Trump's across-the-board 10% tariff rate.

#### Downside risks to GDP growth for US and Canada

- BoC's calculation also suggests that the tariff hikes could send Canadian GDP growth down 2.5ppts and 1.5ppts respectively in year 1 and year 2.
- For the US, the Tax Foundation estimates that it will reduce long-term output by 0.4%, worse than the 0.2% estimate during the Trump-Biden tariffs.

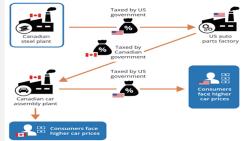
# Impact on forex - increased volatility and broad USD strength

 As seen in Figure 5, all G10 and regional currencies have depreciated against the USD since Trump's win. While the widening interest rate differential contributed to a modest share of the overall depreciation, most of the weakening for G10 currencies can be explained by the exchange rate risk premium, namely heightened uncertainty due to US President Donald Trump's threat of import tariffs.

#### Summary

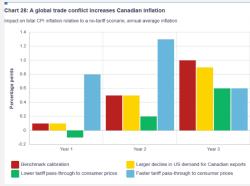
We hold to our view that this trade war is broadly negative for the global economy and the US. While the trade war has raised stagflationary risks, we hold on to our view that 1H is the epitome time for the Fed to cut rates, to support growth and before the delayed inflationary pressures from the tariff hikes trickle in.

# Figure 3: How tariffs on intermediate goods could amplify the impacts on production costs and prices



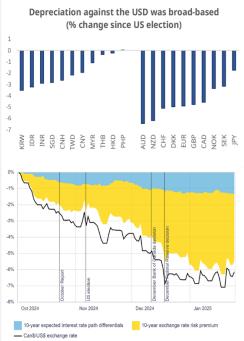
Source: Bank of Canada

#### Figure 4: Impact of trade protectionists policy on Canada's inflation



Source: Bank of Canada

Figure 5: Impact on forex markets – increased volatility and broad USD strength



Source: Bloomberg, Bank of Canada, HLBB Global Markets Research



# House View and Forecasts

FX	Current	1Q-25	2Q-25	3Q-25	4Q-25
DXY	107.96	109.10	108.58	106.93	105.27
EUR/USD	1.0379	1.03	1.03	1.05	1.06
GBP/USD	1.2480	1.24	1.24	1.25	1.27
USD/CHF	0.9052	0.91	0.91	0.90	0.88
USD/JPY	154.34	158	155	150	146
AUD/USD	0.6254	0.62	0.63	0.64	0.66
NZD/USD	0.5651	0.56	0.56	0.57	0.58
USD/CNY	7.2446	7.37	7.30	7.23	7.15
USD/MYR	4.4440	4.55	4.50	4.40	4.35
USD/SGD	1.3530	1.37	1.35	1.32	1.29
Rates, %	Current	1Q-25	2Q-25	3Q-25	4Q25
Fed	4.25-4.50	4.004.25	3.75-4.00	3.75-4.00	3.75-4.00
ECB	2.75	2.50	2.00	2.00	2.00
BOE	4.75	4.50	4.25	4.00	4.00
BOJ	0.50	0.50	0.50	0.75	0.75
RBA	4.35	4.35	4.10	3.85	3.60
BNM	3.00	3.00	3.00	3.00	3.00
C		ta Danamurla			

Source: HLBB Global Markets Research



Hong Leong Bank Berhad Fixed Income & Economic Research, Global Markets Level 8, Hong Leong Tower 6, Jalan Damanlela Bukit Damansara 50490 Kuala Lumpur Tel: 603-2081 1221 Fax: 603-2081 8936 Email: <u>HLMarkets@hlbb.hongleong.com.my</u>

#### DISCLAIMER

This report is for information purposes only and does not take into account the investment objectives, financial situation or particular needs of any particular recipient. The information contained herein does not constitute the provision of investment advice and is not intended as an offer or solicitation with respect to the purchase or sale of any of the financial instruments mentioned in this report and will not form the basis or a part of any contract or commitment whatsoever.

The information contained in this publication is derived from data obtained from sources believed by Hong Leong Bank Berhad ("HLBB") to be reliable and in good faith, but no warranties or guarantees, representations are made by HLBB with regard to the accuracy, completeness or suitability of the data. Any opinions expressed reflect the current judgment of the authors of the report and do not necessarily represent the opinion of HLBB or any of the companies within the Hong Leong Bank Group ("HLB Group"). The opinions reflected herein may change without notice and the opinions do not necessarily correspond to the opinions of HLBB. HLBB does not have an obligation to amend, modify or update this report or to otherwise notify a reader or recipient thereof in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

HLB Group, their directors, employees and representatives do not have any responsibility or liability to any person or recipient (whether by reason of negligence, negligent misstatement or otherwise) arising from any statement, opinion or information, expressed or implied, arising out of, contained in or derived from or omission from the reports or matter.

Potential and actual conflict of interest may arise from the activities of HLB Group. HLB Group constitute a diversified financial services group. These entities engage in a wide range of commercial and investment banking, brokerage, funds management, hedging transactions and other activities for their own account or the account of others. In the ordinary course of their business, HLB Group may effect transactions for their own account or for the account of their customers and hold long or short positions in the financial instruments. HLB Group, in connection with its business activities, may possess or acquire material information about the financial instruments. Such activities and information may involve or have an effect on the financial instruments. HLB Group have no obligation to disclose such information about the financial instruments or their activities.

The past performance of financial instruments is not indicative of future results. Whilst every effort is made to ensure that statements of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable as of the date of the document in which they are contained and must not be construed as a representation that the matters referred to therein will occur. Any projections or forecasts mentioned in this report may not be achieved due to multiple risk factors including without limitation market volatility, sector volatility, corporate actions, the unavailability of complete and accurate information. No assurance can be given that any opinion described herein would yield favorable investment results. Recipients who are not market professional or institutional invest or customer of HLBB should seek the advice of their independent financial advisor prior to taking any investment decision based on the recommendations in this report.

HLBB may provide hyperlinks to websites of entities mentioned in this report, however the inclusion of a link does not imply that HLBB endorses, recommends or approves any material on the linked page or accessible from it. Such linked websites are accessed entirely at your own risk. HLBB does not accept responsibility whatsoever for any such material, nor for consequences of its use.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. This report is for the use of the addressees only and may not be redistributed, reproduced or passed on to any other person or published, in part or in whole, for any purpose, without the prior, written consent of HLBB. The manner of distributing this report may be restricted by law or regulation in certain countries. Persons into whose possession this report may come are required to inform themselves about and to observe such restrictions. By accepting this report, a recipient here of agrees to be bound by the foregoing limitations.